

ASTRAALIS AI

Your Technology Partner

Build · Operate · AI

Custom software, managed infrastructure, and AI-powered solutions for businesses ready to grow without the overhead of an in-house tech team.

150+

Projects Delivered

10

Clients Actively Managed

3

Core Service Pillars

*To discuss your project, reach us at **+91 93602 31608***

1. Who We Are

Astraalis AI is a software and technology company that partners with small and medium businesses to build, run, and scale their digital operations — end to end. We are not a freelance agency. We are a committed technology team that takes full ownership of your product from the first line of code to the day it serves your customers at scale.

What sets us apart is how we work: transparently, frequently, and entirely around your priorities. Every deliverable is committed upfront. Every week, you know exactly where your project stands. Nothing goes quiet. Nothing gets ghosted.

150+ Software Projects Delivered	10 Clients Actively Managed	100% Infrastructure Ownership
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Our Track Record

Across 150+ completed projects, Astraalis AI has delivered solutions spanning every layer of modern software — from consumer-facing websites to complex backend systems handling large-scale data, authentication, and payments. Our clients range from early-stage startups to growing businesses with active user bases.

Today, 10 of those clients continue to trust Astraalis AI to manage and maintain their live systems — including frontend, backend, database, infrastructure, and immediate feature scaling. To know more about our project history and what we have built, contact us at +91 93602 31608.

What We Have Built	Summary
Websites & Web Apps	Full-stack web solutions — from simple landing pages to complex multi-user platforms
Mobile Applications	Cross-platform and native apps with login, authentication, databases, and payment integrations
Backend Systems	High-performance APIs, large-scale database design, and scalable system architecture
Payment Integrations	End-to-end payment gateway setup — domestic and international
Infrastructure & DevOps	Cloud deployment, CI/CD pipelines, scaling, monitoring, and uptime management
AI & Machine Learning	Model training, inference APIs, and AI feature integrations into existing products
Active Maintenance	10 client systems currently under Astraalis AI full-stack management and support

2. Our Services

Astraalis AI offers three distinct service pillars — each designed to cover a specific stage of your technology journey. Whether you need something built from scratch, need someone to manage what you already have, or need AI capabilities integrated into your product, we have a path for you.

BUILD Custom Software Development

From a single landing page to a full-scale platform — we design, develop, and deliver.

- ▶ Websites — informational, portfolio, corporate, and e-commerce
- ▶ Web applications with user authentication, role management, and dashboards
- ▶ Mobile applications — Android, iOS, and cross-platform
- ▶ Backend APIs — RESTful and GraphQL, built for scale and security
- ▶ Database architecture — relational and NoSQL, designed for your data volume
- ▶ Payment gateway integrations — Razorpay, Stripe, PayU, and more
- ▶ Third-party API integrations — CRMs, communication tools, and external platforms

To learn more about what we can build for you — **contact us at +91 93602 31608**

OPERATE Infrastructure & Managed Support

Run your tech without running a tech team. We manage everything that keeps your product alive.

- ▶ Full infrastructure ownership — no need to hire a DevOps engineer
- ▶ Cloud setup and management — AWS, GCP, Azure, and VPS environments
- ▶ Database management — backups, optimisation, and scaling
- ▶ Uptime monitoring — immediate response to downtime or performance issues
- ▶ Feature scaling — new capabilities added as your business grows
- ▶ Security management — patches, access control, and vulnerability monitoring
- ▶ Currently managing 10 live client systems with full-stack responsibility

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AI AI-Powered Solutions & Integration

Put artificial intelligence to work inside your product — trained on your data, built for your workflow.

- ▶ Custom model training — built around your dataset and business context
- ▶ Model inference APIs — fast, reliable endpoints for your AI outputs
- ▶ LLM integrations — connect GPT, Claude, Gemini, or open-source models to your app
- ▶ AI-powered feature development — recommendation engines, automation, and NLP
- ▶ AI augmentation of existing products — add intelligence to what you already have
- ▶ AI infrastructure — GPU compute, inference optimisation, and cost management

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Not sure which service fits your situation?

Most clients come to us with a problem, not a service category in mind. Tell us what you are trying to solve or build, and we will advise on the most practical and cost-effective path forward.

Call or WhatsApp us at +91 93602 31608 — no commitment required for an initial conversation.

3. How We Work With Clients

Our process is built around one principle: no surprises. You know what you are getting, when you are getting it, and what it costs — before work begins and at every step along the way. This is not common in the software industry, and it is the reason our clients stay with us.

The Astraalis AI Client Journey

- 01 Discovery Call**
 We start with a conversation — no pitch deck, no sales script. You describe the problem or product you have in mind. We ask the right questions. At the end of the call, both sides know whether we are a fit. If we are, we move forward. If not, we will tell you honestly.
- 02 Client Onboarding**
 Once we decide to work together, you receive three things: a formal Onboarding Document outlining the scope and terms, an Estimated Invoice with a clear advance structure, and a Welcome Email confirming your dedicated point of contact at Astraalis AI.
- 03 Project Roadmap**
 Before development begins, we produce a Project Roadmap — a clear timeline of every deliverable, committed to specific dates. You know from day one what gets built, in what order, and when you can expect to see it. These are commitments, not estimates.
- 04 Weekly Progress Reviews**
 Every week, we hold a progress call with you. You see demos, receive progress documents, and give feedback on the live build. Your input shapes the product in real time — alterations are handled quickly, not queued for months. You are never out of the loop.
- 05 Delivery & Wrap-Up**
 On completion, you receive a Completion Document summarising everything delivered, a Final Invoice, and a Wrap-Up Call to walk through the finished product. If you choose to continue with Astraalis AI for ongoing managed support, the Operate service picks up seamlessly from here.

What Makes Our Process Different

Our Commitment	What This Means For You
Upfront commitment	Every deliverable is agreed before work starts. Scope is locked. You are never billed for surprises.
Weekly client calls	A standing call every week — not a quarterly check-in. You always know where your project stands.
Frequent demos	You see the product being built, not just a final reveal. Feedback is incorporated as we go.
Quick alterations	Client change requests are treated as priorities, not backlog items. We move fast on what matters.

Transparent costs	Every line item is explained. You understand exactly what you are paying for and why.
No ghosting	We do not go offline for weeks. If something changes, you hear from us immediately.

4. Pricing & Engagement Model

Astraalis AI does not use fixed pricing packages. Every project is scoped and priced based on what your business actually needs — and nothing more. This means you are never paying for features you will not use or infrastructure beyond your current scale.

What Determines Your Project Cost

Cost Factor	What It Covers
Features Required	The scope of functionality — number of pages, modules, user roles, integrations, and custom logic.
Development Hours	Estimated engineering hours to design, build, test, and deploy your solution.
Operational Costs	Third-party services your product depends on — cloud hosting, databases, payment gateways, external APIs.
Maintenance & Support	Ongoing managed support is scoped separately based on the complexity of your live system.

A Simple Example

What a Starting Project Looks Like

A professionally designed, mobile-responsive client landing page with 4 to 5 pages and all essential business information starts from **INR 5,000 – 6,000**.

Features such as backend logic, database integrations, payment gateways, AI capabilities, cloud deployment, and ongoing maintenance are scoped and quoted separately — only when you need them. You confirm each addition before it is built.

Every project begins with a clear written estimate. No work starts until you have reviewed and approved the cost breakdown.

For a detailed estimate specific to your project, contact us directly. We will assess your requirements and provide a transparent breakdown with no obligation.

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5. Who We Serve

Astraalis AI is built for small and medium businesses that need real technology outcomes — not just a vendor. Our clients are decision-makers who value getting things done correctly, and who understand that a reliable technology partner saves significantly more than it costs.

Client Type	What We Help Them With
Small businesses	Businesses with 1 to 50 people who need a web presence, a digital product, or an automated process — without hiring a tech team.
Medium businesses	Growing companies with existing software that needs to scale, be maintained, or be extended with new capabilities.
Startups	Early-stage founders who need to build fast, validate with real users, and scale when traction arrives.
Non-technical teams	Businesses where leadership is non-technical and needs a partner who handles everything — build, run, and maintain.
Businesses adding AI	Companies that want to add AI-powered features to their product or automate internal operations using machine learning.

The Right Fit

You are the right client for Astraalis AI if you value transparency over promises, frequent updates over radio silence, and a long-term technology relationship over a one-time vendor transaction. We are not the cheapest option in the market. We are the most committed.

6. Let's Start a Conversation

Ready to talk about your project?

There is no commitment in a first conversation. Reach out, tell us what you are building or what problem you are facing, and we will tell you honestly whether and how we can help.

+91 93602 31608

Call or WhatsApp — we respond the same day.

Contact	
Phone / WhatsApp	+91 93602 31608
Response Time	Same business day
First Step	A no-obligation discovery call to understand your requirements
What to Prepare	A brief description of your product or problem — nothing formal required

Astraalis AI — Build. Operate. AI.

This document is prepared for prospective clients. All information is accurate as of the date of issue.